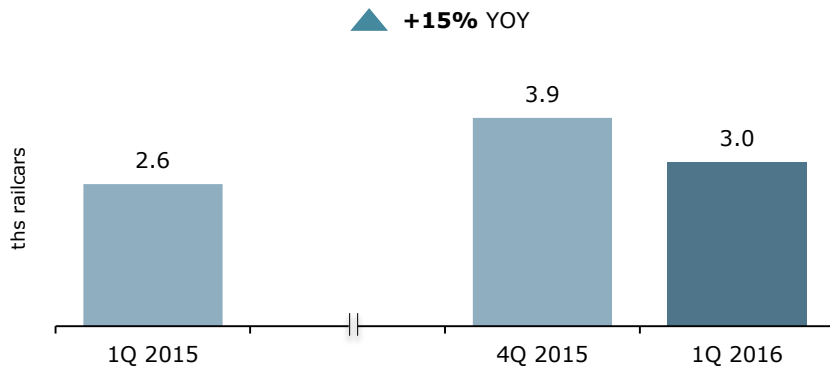


Research and production corporation «United Wagon Company»

Operational Results for 1Q 2016

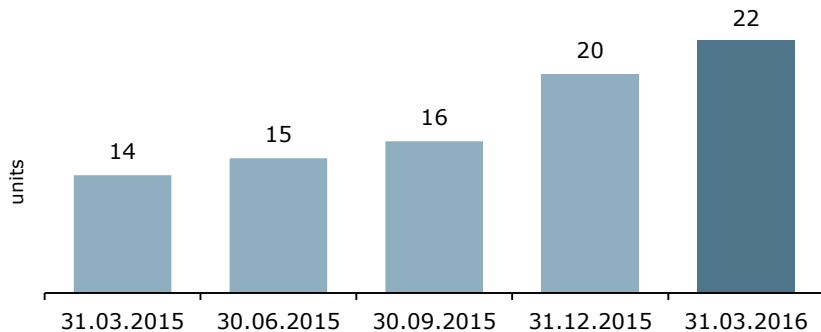
27 April 2016

Railcar production output¹



60% of railcars were sold to third parties in 1Q 2016

Certified railcar models



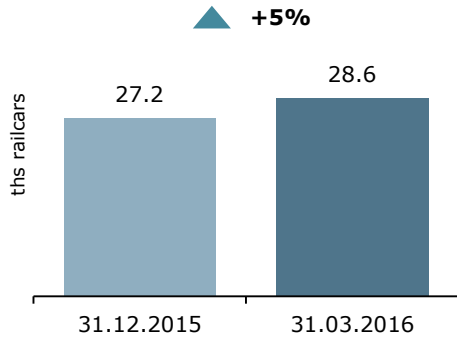
- In 1Q 2016 the company produced 3 thousand railcars, an increase of 15% compared to 1Q 2015 due to a greater capacity of UWC's production facilities and growing demand. While the period's output, influenced negatively by fewer business days in this calendar quarter, was below the output of 4Q 2015
- In this reporting period, the following two railcar models were certified:
 - Tank car for caustic soda and other chemicals (54.5 m³ tank and loading capacity of 73 t)
 - Methanol tank car, 1-T Dimension (88 m³ tank and loading capacity of 67 t)
- The total number of certified models reached 22

Key events

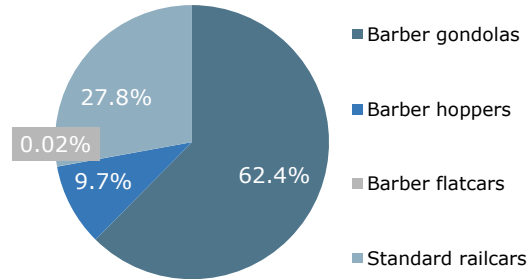
- UWC acquired JSC Tikhvin Assembly Plant "Titan-Express", a railcar repair entity with an annual repair and upgrade capacity of more than 3,500 freight cars
- UWC presented its prototype articulated gondola (body volume of 135 m³) and universal gondola (body volume of 108 m³) mounted on the innovative 27 t per axle bogie which have no analogues in Russia and the CIS

Note: 1) Including production by TVSC and TikhvinChemMash

Fleet owned and operated¹



Fleet owned and operated by railcar type

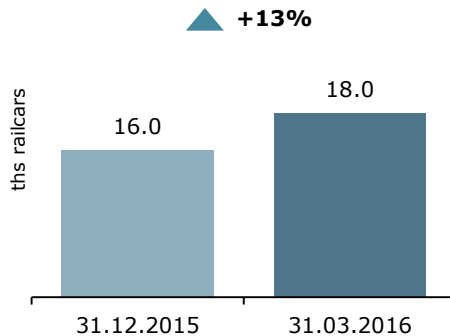


- As at the end of the quarter, the size of the fleet owned and operated by UWC was 28.6 thousand railcars, a 5% increase compared to 2015 end
- The number of new generation railcars in the fleet has been growing steadily. As at the end of 1Q their share reached 72%
- In the reporting period UWC's own fleet expanded 13% to 18 thousand railcars
- The average lease rate for a new generation 25 t per axle railcar was RUB 860

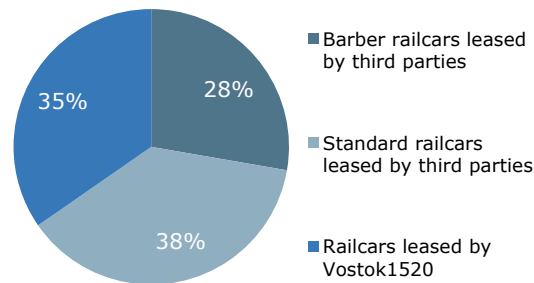
Key events

- UWC entered into a contract for supply of up to 3 thousand railcars to VM-Trans, a railway operator
- UWC entered into a contract for supply of 134 tank cars to OJSC "Metafrax" in 2016
- In April 2016 UWC and BUSINESS ALLIANCE JSC entered into an agreement for supply of new generation universal gondolas for a total of RUB 5.9 billion
- In April 2016, RPC UWC and Logistics1520 entered into an agreement for supply of up to 300 timber flat cars and 400 box cars

Fleet owned by UWC's subsidiaries²



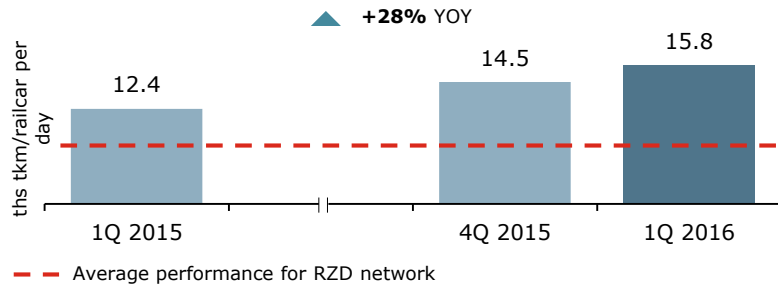
Fleet owned and under control by railcar type



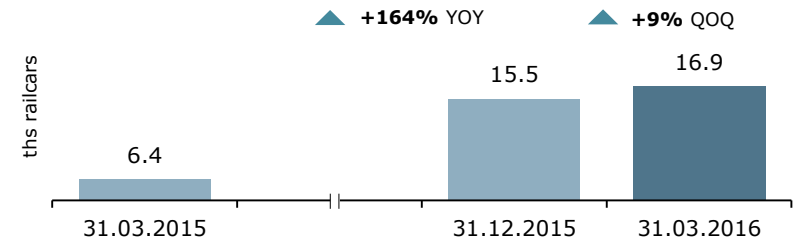
Notes:

- Including the fleet controlled by Vostok1520 and the UWC's own fleet leased to third parties: 11.7 thousand railcars;
- The following companies included: RAIL1520, RAIL1520 SERVICE, RAIL1520 LEASING, MRC1520 and TH "UWC"

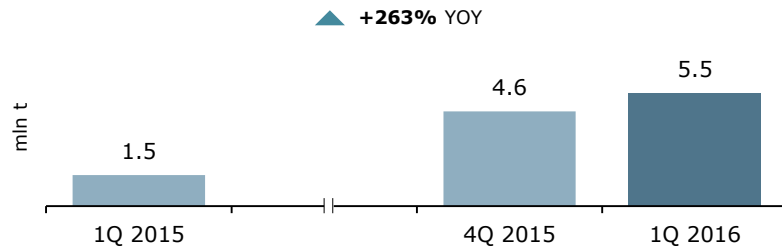
Capacity



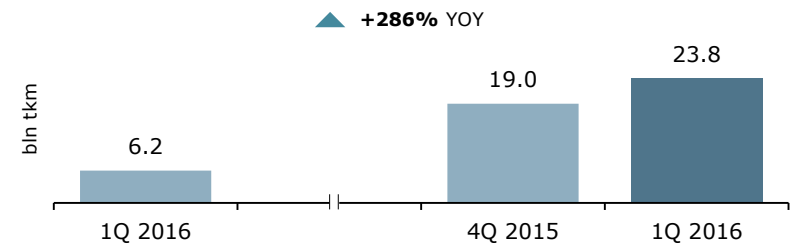
Fleet operated by Vostok1520



Freight carried



Freight turnover



- The steady growth of cargo base for gondola cars which had begun in 2015 continued in 1Q 2016 raising the demand for this type of rolling stock
- With cargo base growing, cargo shippers seeking to optimize their transportation costs ensured steady demand for new generation railcars, their strong economic and operational characteristics highly appreciated
- As a result, Vostok1520's fleet grew 164% year-over-year
- Boosted by high efficiency of Vostok1520's fleet, carloads continued to grow: +263%
- Longer exports routes drove the turnover up by 286%

Statistics for current uncoupling repairs (CUR)¹

- 1.7** Uncouplings of the TVSZ-made gondola for current repair per 1 million km
- 27.8** Uncouplings of the standard gondola for current repair per 1 million km

The frequency of current uncoupling repairs of new generation gondolas was **16 times below** the network's average due to high operational efficiency of UWC's new generation railcars

Railcar repair shop



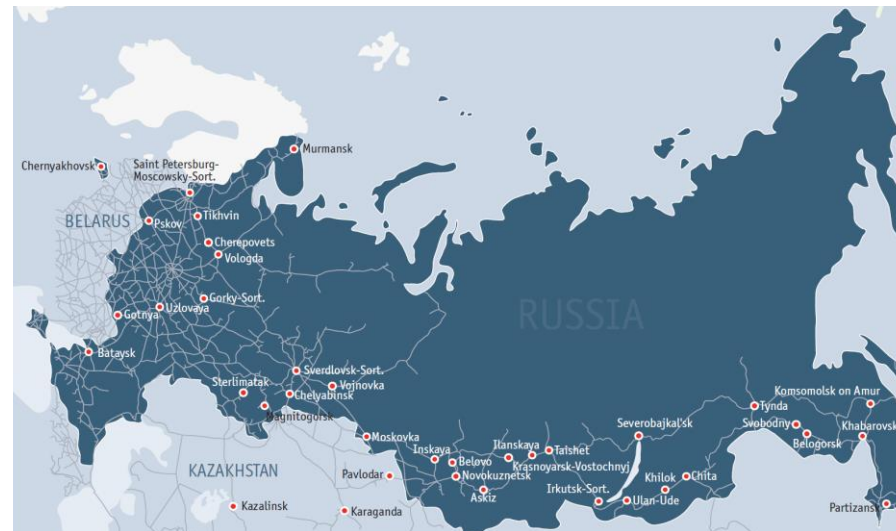
Note: 1) Current uncoupling repairs based on 1Q 2016 statistics

RPC UWC's network of service and training centres

- 51** service centres
- 6** training centres

The holding has various service centres operating at railcar repair shops in the Russian Federation, Kazakhstan and Belarus. As at the end of the reporting period, the UWC's service centre network comprised a total of **51 centres**. The company intends further expansion of its service centre network opening new centres in the 1520 track gauge zone.

Service centre network



Investor Relations

+7 (499) 999 15 20

IR@uniwagon.com

<http://www.uniwagon.com/>

Research and Production Corporation
"United Wagon Company"

7/11 bld. 1, Novokuznetskaya st.,

Moscow, Russia, 115184

Office: +7 (499) 999 15 20

Fax.: +7 (985) 999 15 21

